



Forward-Thinking Healthcare Solutions

Innovative solutions designed for enhanced patient safety & care



Increase Patient Safety



Improve Patient Care



Reduce Clinical Errors



Increase Productivity



Maximise Efficiency



Rapid Return on Investment

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Foreword

“We first met in 2003 when Phil was the UK & Ireland Channel Lead at Honeywell and Keith, as Dakota’s MD, was about to embark on the company’s ascendancy into the Healthcare and Supply Chain sectors.

Since those early years and having maintained our ongoing friendship, our professional paths have since crossed once again, enabling us to collaborate and lead Dakota into new market sectors and initiatives whilst embracing emerging and cutting-edge technologies.

Capitalising on Dakota’s significant reputation and success to date, we are both proud to be the Directors of a dynamic, forward-thinking team of experienced individuals who will no doubt help us to steer the business to further success whilst maintaining our continued drive for customer care and satisfaction.

Our ethos is to always be the industry’s trusted advisers.”

Keith Hardy
(Managing Director)

Philip Jarrett
(Commercial Director)

ABOUT DAKOTA HEALTHCARE

Dakota Healthcare provides true integration expertise across a broad range of healthcare applications, enabling medical professionals in over 200 NHS Trusts to understand and adopt digitalised data capture technologies.

Our fit-for-purpose solutions have been created with the efficient communication between medical professionals in mind, in addition to enhancing and enriching patient care.

We have considerable experience in deploying Patient ID systems at admission as well as point-of-care, domiciliary care, asset-tracking and inventory control solutions into leading hospital systems such as Meditech, Cerner, Dedalus (formerly Lorenzo), CliniSys (formerly Sunquest) and Epic Software.

Our relationships with industry-leading hardware manufacturers and software providers help us bring best-of-breed products and solutions to our healthcare clients, thanks to our close working relationships with framework resellers and the NHS Supply Chain.

Our ethos is to support and retain our clients through the provision of outstanding customer service.

Our value-add is our consultative approach. We offer advice and recommendations to help our clients select the right devices and technology for their specific requirements.

Our strength is the ability to offer a complete solution, enabling our clients to deal with only one supplier partner for all their data capture and printing requirements, whilst guiding them through the whole process, from product selection to implementation.

Our focus is our clients.

DAKOTA: YOUR COMPLETE SOLUTION PARTNER

With the ability to offer a complete solution which enables our clients to deal with only one partner for all their data capture requirements, we deliver tailored solutions to challenge and maximise our clients' requirements, working directly with them from initial analysis of processes and feasibility study, through to design, implementation, training and after sales support.

We are fully equipped to deliver solutions, services and support within new, existing or legacy IT infrastructures which help to optimise healthcare environments whilst working effectively and seamlessly within designated time-scales.



Our strong relationships with some of the industry's leading vendors enables us to offer our clients best-of-breed products, software, services and solutions, allowing them to enhance patient safety and care with minimal disruption to on-going daily routines.



Honeywell



Our innovative solutions have been competitively deployed within applications such as Asset Tracking, Bedside Point-of-Care, Track and Trace, Domiciliary Care, Inventory Control and Positive Patient ID.

We are also able to advise on Scan4Safety and GS1 Compliant systems.



Our Mission Statement

“Our mission is to deliver a range of technology-centric, industry-leading data capture solutions into the hands of our clients which are designed to enrich and empower their business processes, whilst maintaining our service-focused approach.

As technological advances develop, so do our solutions. Thanks to our consultative methodology and strategic approach, combined with high levels of expertise and rich industry knowledge, we are well-placed to offer advice and recommendations to support our clients in the selection of the right devices and technologies for their specific requirements, helping them to achieve improved business practices through the deployment of reliable, innovative and fit-for-purpose solutions.”



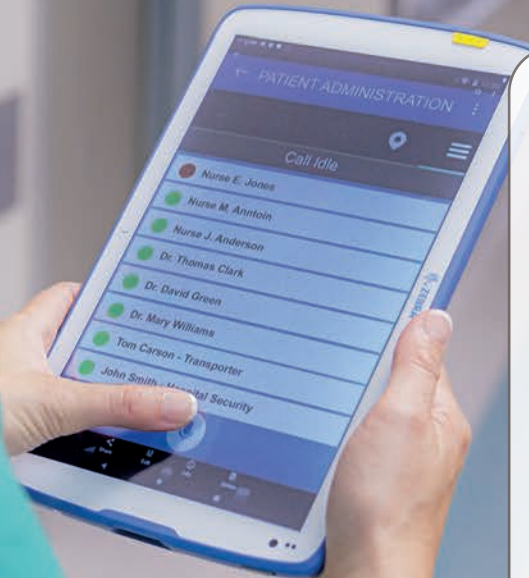
OUR HEALTHCARE PORTFOLIO

PROFESSIONAL SERVICES & SUPPORT

- Consultancy & Advice
- System Design
- Implementation
- Project Management
- RF Site Surveys
- Training
- Installation & Configuration
- Managed Systems Support
- Software Maintenance
- Hardware Repairs

HARDWARE, MEDIA & CONSUMABLES

- Voice-Directed Hardware
- Handheld Barcode Scanners
- Handheld Computers & PDAs
- Label, Wristband & ID Card Printers
- Tablets & All-in-One PCs
- Medical Grade Keyboards & Mice
- Labels & Wristbands
- Mobile Carts
- Printer Consumables
- Intelligent Cabinets



HEALTHCARE SOLUTIONS

SCAN+SAFETY



Surgical Workflow



eTrakLogic Track & Trace



Voice-Directed Care



Asset Tagging



Bedside Point-of-Care



Inventory Control



Positive Patient ID



GS1 Standards



HEALTHCARE SOLUTIONS

Innovative solutions for enhanced patient care

Positive Patient ID

The ability to identify a patient correctly has to be the first step in preventing patient mismatch errors.

All patient wristbands produced within the NHS are required to contain a 2D GS1 Datamatrix barcode containing at least the NHS Number, full name and date of birth of the patient.

We offer a range of full integrated patient wristband solutions which include the following elements:

- Software integration with various hospital PAS systems including Cerner, EPIC, Meditech, Nerve Centre & Dedalus
- Recommendation of fit-for-purpose technology products including wristband printers, thermal transfer barcode printers & matching consumables
- Disinfectant-ready/antimicrobial 1D & 2D barcode scanners
- PDAs, mobile computers & tablet PCs manufactured with antimicrobial protection
- Solution consultancy, pilot & post-warranty support





Our patient wristband solutions offer a comprehensive range of benefits:

- Positively and accurately identify patients
- Eliminate manual checks to speed up identification processes
- Deliver improved auditing and data usage
- Reduce patient safety incidents and litigation
- Deliver a better overall patient experience

Bedside Point-of-Care

We deliver mobile point-of-care computing and printing solutions aimed at improving bedside care and the patient experience whilst facilitating efficient communication between medical professionals.

We provide customisable, fit-for-purpose medical cart solutions designed for a range of applications including EPR, ePMA, Order Comms and GS1 Compliance.

We understand that moving to a mobile cart solution involves a change of working practice. There are many options to consider, both from a cart and hardware perspective.

We are also well-placed to recommend our range of complimentary solution hardware including wristband printers, portable barcode printers, barcode scanners and all-in-one medical grade PCs.

“These devices have transformed the way that we work within our hospital and we are delighted that we have such a good technology partner in the form of Dakota. The use of this technology has really opened our eyes in terms of what it can do to assist the flow of communication, making life that much better for our staff and patients alike.”

**Associate Medical Director and Chief Clinical Information Officer
Calderdale & Huddersfield NHS Foundation Trust**



[Read the Case Study](#)



Asset Tagging & Inventory Control

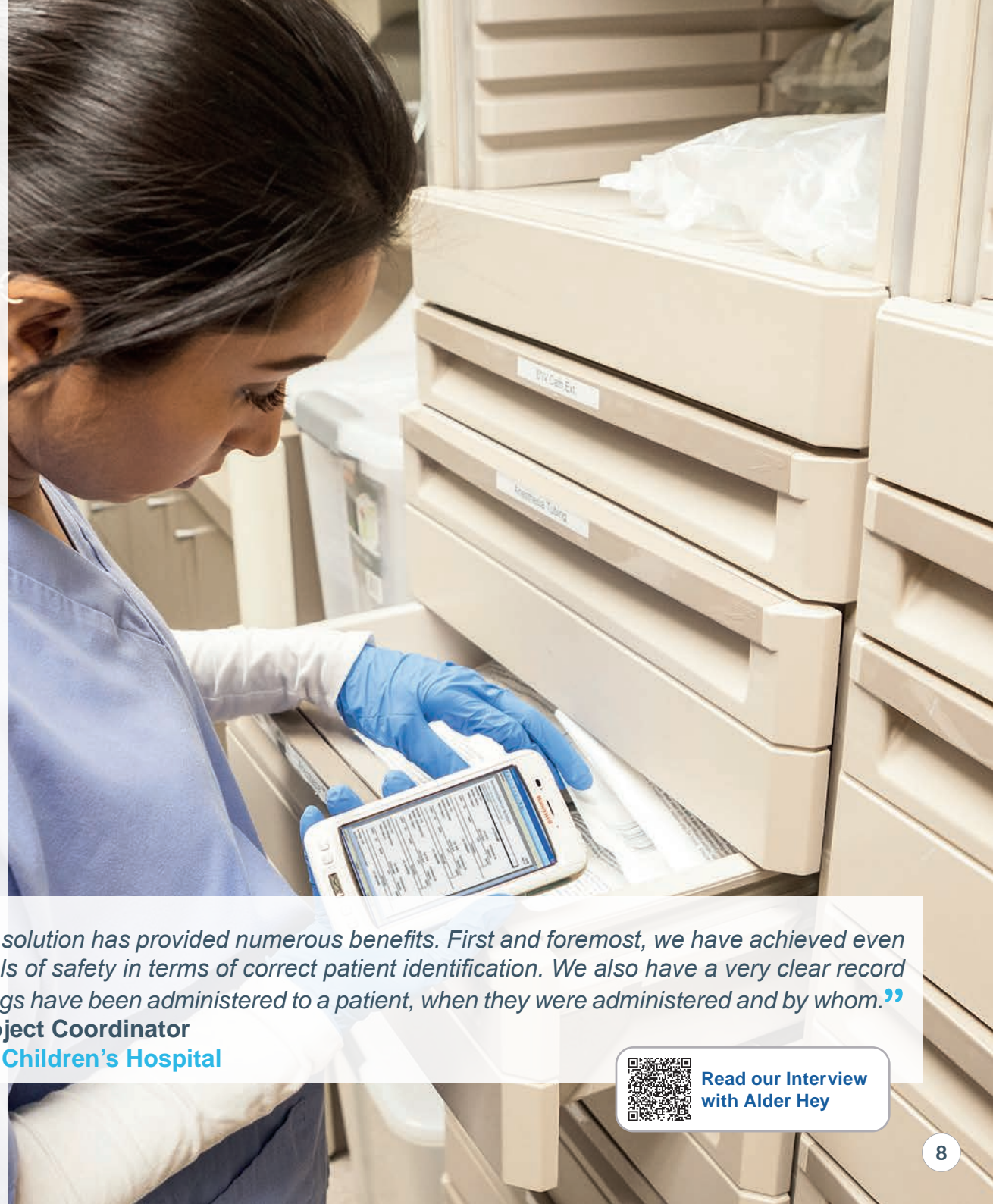
The tracking and management of assets within a hospital can be an onerous task, however an effective inventory and asset management solution can help contribute to the provision of better patient care alongside greater financial efficiencies.

Medical equipment is often borrowed from one department by another and sometimes not returned, leading to confusion and misplaced items, not to mention a costly and time-consuming search to locate or replace missing items.

Our asset tagging and inventory control solutions ensure real-time locational data, resulting in a better utilisation of medical equipment and assets, whilst helping to save time searching for specific items and lowering operational and replacement costs.

Dakota's expertise in barcoding and RFID technology removes manual asset update processes, allowing for the real-time tracking of items and an improvement in efficiencies across numerous areas within any hospital or healthcare environment, helping to save both time and money:

- Surgical equipment tracking
- Materials management
- Theatre inventory
- Surgical instrument tracking
- Food tray tracking

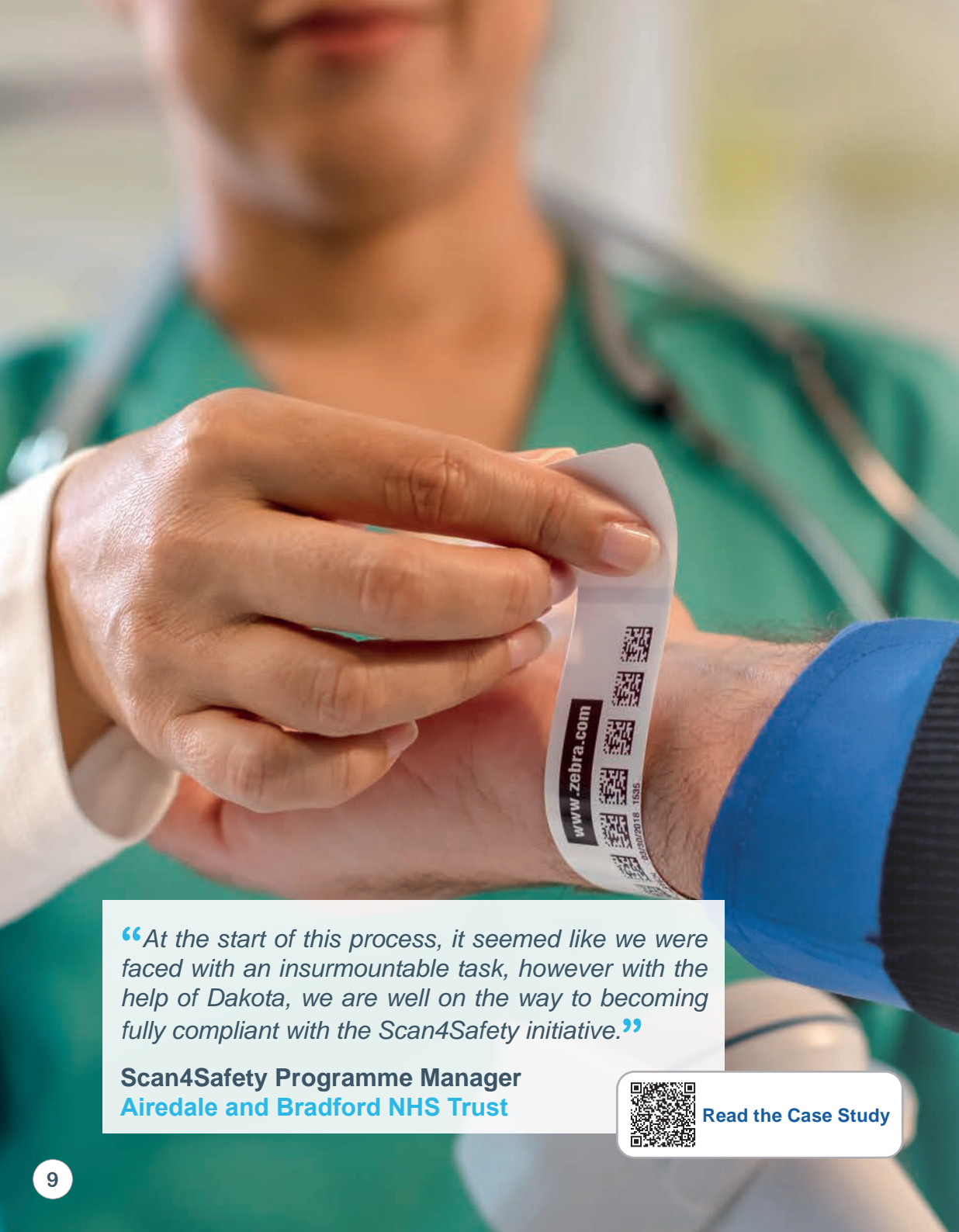


“The new solution has provided numerous benefits. First and foremost, we have achieved even higher levels of safety in terms of correct patient identification. We also have a very clear record of what drugs have been administered to a patient, when they were administered and by whom.”

Digital Project Coordinator
Alder Hey Children's Hospital



**Read our Interview
with Alder Hey**



“At the start of this process, it seemed like we were faced with an insurmountable task, however with the help of Dakota, we are well on the way to becoming fully compliant with the Scan4Safety initiative.”

Scan4Safety Programme Manager
Airedale and Bradford NHS Trust



[Read the Case Study](#)

GS1 Standards

As a GS1 UK Partner we have deployed our GS1 UK-approved wristband solutions into over 20 NHS Trusts.

Our GS1 UK-accredited PASidMED® Solution integrates with Trusts' Patient Administration Systems (PAS) to produce printed wristbands without physically altering the PAS software itself.

With the ability to format printed wristbands in accordance with the DCB1077 standard using 2D GS1 Datamatrix barcodes containing hospital system and PAS number identifiers, our solution offers seamless integration within existing hospital systems.

Offering a viable contingency should the PAS system become unavailable or if wristbands need to be produced quickly, our solution offers neo-natal and maternity conformance and alleviates risk management issues, while our on-site commissioning ensures a live, working solution from the offset.

We also support the Scan4Safety initiative as part of the eProcurement strategy set out by the Department of Health in 2014. We successfully assisted all 6 Demonstrator Sites right at the start of the Scan4Safety initiative and have continued to help many more since.

We can also help to create, integrate and use Global Location Numbers (GLNs) within any internal database. We have assisted several Trusts with the automation of their supply chain processes thanks to the effective use of GLNs on barcoded labels, thus replacing manual and time-consuming involvement.



SCAN4SAFETY
Patient. Product. Place. Process.



Voice in Pharmacies and Pharmaceutical Distribution

Offering a wealth of advantages over traditional RF scanning and paper-based picking, voice-directed data capture solutions are fast becoming a popular choice within a variety of healthcare-focused environments such as pharmaceutical distribution centres.

Conceptually, voice-directed picking is very similar to more traditional picking methods however with voice, prompts are delivered and responses are provided through the spoken word.

Voice-directed technology allows for the automation of picking and packing processes within a distribution centre which are traditionally paper or RF scanning-based.

For businesses that have fast-moving picking environments, broad SKU lists and more than ten product pickers, voice-directed technology is capable of producing game-changing results.

The benefits of voice-directed technology are numerous. As well as producing an impressive ROI, voice-directed technology can also help businesses increase productivity by up to 35 percent, whilst reducing errors by up to 50 percent.

Operator training times are lessened, while paper and label consumption is also reduced.

TRACK & TRACE: eTrakLogic

eTrakLogic is a cloud-based solution that has the ability to track any asset or item in transit, whether you are operating in the healthcare or supply chain sectors.

It provides pick up and proof of delivery information alongside job scheduling and management, as well as providing notifications, comprehensive dashboards and reports relating to workforces, jobs and assets.

Thanks to our new partnership with Optimize, the award-winning market leaders in electric vehicle and fleet route optimisation, our eTrakLogic ePod solution has been completely transformed, making it more feature and function-rich than ever before, specifically in terms of route planning and fleet optimisation.

The deployment of powerful algorithms to detect the most economic routes for asset deliveries based upon artificial intelligence (AI), allows businesses, regardless of fleet size, asset type or budget, to reap many tangible cost-saving & efficiency benefits.



OPTIMISATION



DECARBONISATION



TRANSFORMATION

Original Features and Benefits

- Fully customisable & hosted solution
- Real-time data capture
- Replace manual processes
- Receive instant job updates
- Facilitates easy communication between staff
- Customisable alerts for items in transit
- Option to integrate with back-office systems
- Generate & export reports in various formats
- SaaS (end-to-end service provision)
- Simple & easy to use with multiple use cases

New Additional Cost-Saving & Efficiency Benefits

- Generate cost savings
- Efficiency gains of up to 30%
- Increase in fleet productivity
- Drastic reduction in carbon emissions
- Rapid integration & deployment
- Decrease in overall fuel costs
- Faster achievement of net zero targets
- Easy, intuitive use
- Complete end-to-end solution
- Improved customer service



Video: Find Out How
eTrakLogic Works



The pay-as-you-go nature of the eTrakLogic solution and the low-commit, cost-effective entry gateway from a commercial standpoint means that the solution is suitable for any business or organisation, irrespective of fleet numbers or budget.



Remove language barriers & maximise resources with affordable, accurate & easy-to-use two-way translation

What it is:

Pocketalk is a handheld, portable two-way translation device that facilitates instant conversation & communication whilst enhancing & enabling patient-provider communication

What it does:

Instantly translates over 84 languages to enhance & enable patient-provider communication

Features:

- H Provides accurate, instant translations
- H Compact, user-friendly & secure
- H Ideal for conversations within any healthcare facility
- H Cost effective - no monthly payment

Instant:

Eliminates language barriers instantly

Simple:

Access over 92 languages for speech & image translations instantaneously - available whenever & wherever you need it

Secure:

Enterprise level protection (certified under GDPR) for all your conversations

Give every patient a chance to be understood - no matter the language



VOICE-CARE SURGICAL WORKFLOW SOLUTION

Voice-Care® is a ground-breaking solution developed specifically for the healthcare sector, designed to progressively transform patient safety and care.

Through the utilisation of voice-directed technology, Voice-Care is an easy-to-use, low-cost and dynamic digital solution which empowers users to work totally hands and eyes free and enables the simplification of the recording of patient observations via the use of voice directly from the point of care.

Designed with clinicians for clinicians, the **Voice-Care Surgical Workflow Solution** enables the verbal recording of Surgical Safety Checklists (NatSSIPs, LocSSIPs, WHO, CVAD, Radiology) before, during and at the end of a procedure, enabling easier and faster compliance for clinicians, whilst vastly increasing positive patient outcomes.

Clinicians use an in-theatre mic/speaker or discrete headset and Voice-Care issues and records procedural safety checks via voice commands and responses. All steps are transcribed, timestamped and logged automatically with patient data and photos; securely stored, auditable and ready for EPR upload.

“The Voice-Care solution is a game-changer. It doesn’t look at anything in isolation. We’re not talking just about human factors; we’re talking about resource management; we’re talking about patient safety.”

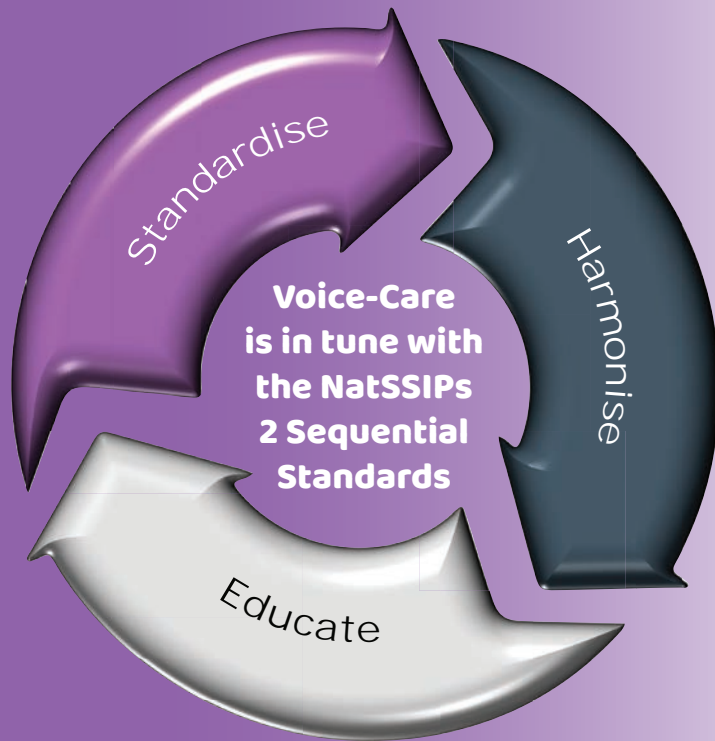
Dr Sadie Syed
Head of Specialty for Vascular Surgery and Services
Imperial College Healthcare NHS Trust (ICHT)



“Voice Care aligns directly with NatSSIPs’ goal of making safety processes easier to do, correctly turning safety-critical communication into actionable, measurable improvement data.”

**Consultant in Anaesthesia & Group Patient Safety Lead at Barts Health;
NatSSIPs2 Clinical Lead, CPOC**

Designed with Clinicians, for Clinicians



CVV Line Insertion Procedure
See how Voice-Care works:



Video Testimonial:
Voice-Care in the Operating Theatre



Ensures 100% WHO Surgical Safety Checklist compliance



Standardisation & simple usage for all clinicians



All notes are instantly recorded and uploaded directly to the patient record



Removes the need for person evaluation in the governance process



Addresses human factor issues surrounding a complex invasive procedure



Ensures the surgical team stops & adheres to the sign in / time out procedure



Provides real-time evidentiary documentation, e.g. images / videos



Helps to avoid potential litigation risks



Enables automated data analysis for audit purposes



Enables access to accurate, real-time incident information



Saves on time & manpower

VOICE-GUIDED WORKFLOW FOR CLINICAL PROCEDURES

The Problem

- ✦ Clinical documentation is time consuming, error prone and inconsistent, costing the NHS >£3.0Bn per annum
(source: NHS Resolution)
- ✦ An average of 15-20 mins are lost per procedure to form filling, equating to 3,000+ hours per Trust per year
(source: BMA)
- ✦ 85% of surgical incidents relate to poor communication and documentation
(source: NHS Improvement)
- ✦ Each 'never event' costs on average £612,000
(source: NHS Resolution)

The Solution

- ✦ Voice-Care is a digital, hands-free, voice-guided solution designed for clinical environments
- ✦ It automatically records and transcribes LocSSIPs and procedural checklists in real-time, providing 100% compliance
- ✦ It fully integrates into Trust governance systems and EPRs

How It Works

- ✦ Clinicians use an in-theatre mic/speaker or discreet headset
- ✦ Voice-Care issues and records procedural safety checks (e.g. WHO, LocSSIPs, NatSSIPs, CVAD) via voice commands and responses
- ✦ All steps are transcribed, timestamped and logged automatically with patient data and photos; securely stored, auditable and ready for EPR upload



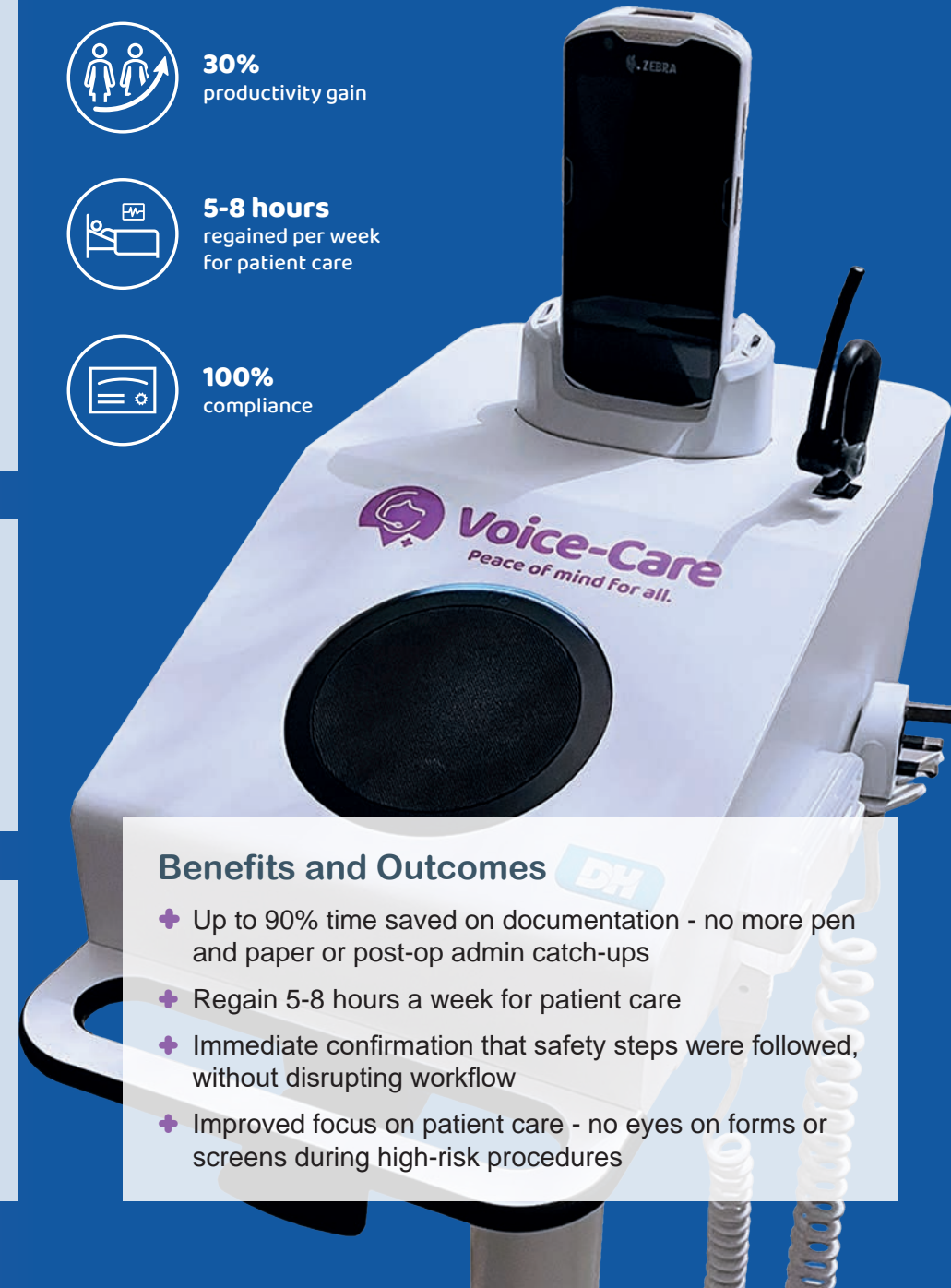
30%
productivity gain



5-8 hours
regained per week
for patient care



100%
compliance



Benefits and Outcomes

- ✦ Up to 90% time saved on documentation - no more pen and paper or post-op admin catch-ups
- ✦ Regain 5-8 hours a week for patient care
- ✦ Immediate confirmation that safety steps were followed, without disrupting workflow
- ✦ Improved focus on patient care - no eyes on forms or screens during high-risk procedures

Why the NHS Should Adopt the Voice-Care Operating Theatre System

The NHS faces major pressures in surgical safety, workforce efficiency, documentation accuracy and compliance. Voice-Care directly addresses these challenges with a solution that improves safety, reduces administrative burden and supports national digital priorities.

“Having spent more than two decades leading digital transformation across the NHS, I can say with confidence that Voice-Care is one of the most significant innovations in frontline healthcare I’ve seen. It tackles one of the NHS’s greatest challenges, ensuring patient safety, compliance and efficiency in every ward and theatre, not through more bureaucracy, but through intelligent, human-centred design.”

Digital Transformation Consultant

“Voice-Care aligns with the Healthcare Scientists workforce remit of embedded safety and quality management systems ensuring that patients receive the highest quality of service at all times.”

Principal Research Fellow in HTA, London Institute for Healthcare Engineering & School of Biomedical Engineering & Imaging Science at King’s College London; Joint Head of Medical Physics & Clinical Engineering at Guy’s and St Thomas’ NHSFT

“Theatres and other invasive treatment locations such as A&E & ICU where LocSSIPs are utilised and employed must embrace this technology if the MDT and organisation prioritise patient safety. Voice-Care can assist in supporting, promoting and standardising essential safety measures.”

Associate Divisional Director – Theatres, Critical Care and Anaesthetics at Stockport NHS Foundation Trust & National Speaker on patient safety



Improves Surgical Safety and Compliance
Benefit: Safer theatres, lower risk, stronger regulatory alignment



Eliminates Manual Documentation Errors
Benefit: More accurate notes and defensible clinical documentation



Saves Time for Surgeons, Nurses and ODPs
Benefit: More theatre time used for surgery, not admin



Enhances Theatre Efficiency and Reduces Delays
Benefit: Higher throughput and fewer workflow disruptions



Provides High-Quality Data for Audit and Quality Improvement
Benefit: Better insights, better governance, better outcomes



Aligns with NHS Digital and Workforce Priorities
Benefit: Delivers on NHS Long Term Workforce Plan and digital transformation goals



Low Infrastructure Burden and Easy to Deploy
Benefit: Fast implementation with minimal disruption



Cost-Effective by Reducing Clinical and Operational Risk
Benefit: Strong ROI through reduced risk and operational waste



Supports Cultural Improvement in Theatres
Benefit: More reliable, unified theatre practice

JABRA AUDIO SOLUTIONS FOR HEALTHCARE

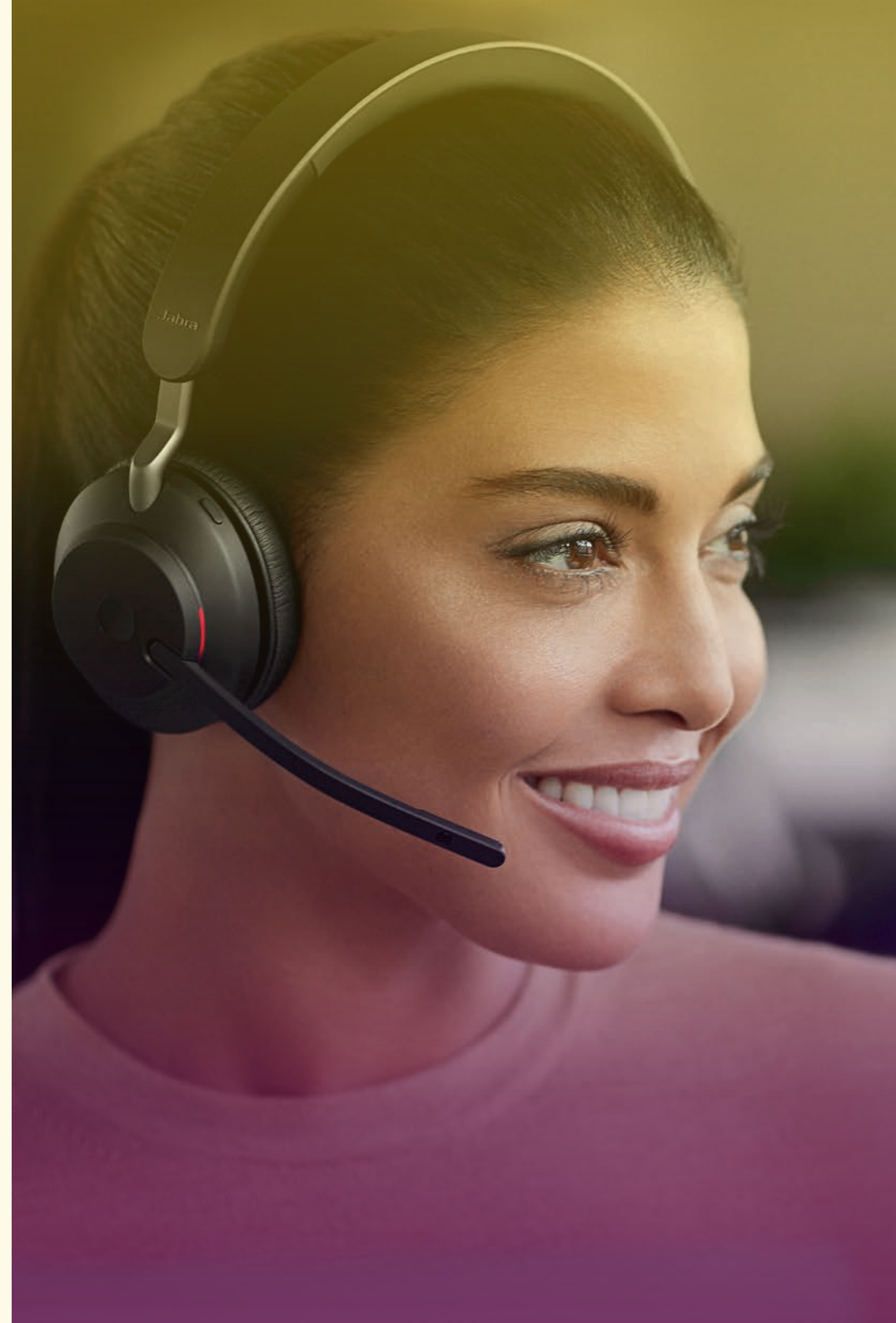
With the Jabra portfolio of professional-grade audio and video collaboration tools, you can provide your team with the right equipment to deliver outstanding care. Whether you need video technology, or headsets and speakerphones to keep practitioners connected, there's a Jabra product that can help.

Jabra's products are designed to work for you, so you can get on with delivering outstanding care.

- 1 World Leading Audio Brand: Jabra**
Focuses on innovative sound engineering for improved work-life balance
- 2 AI-powered solutions built for the modern workplace**
Where speed, flexibility and connection matter more than ever
- 3 Seamless collaboration and effortless scale**
From boardrooms to breakout rooms, remote teams to frontline heroes
- 4 Future-proof solutions**
Deliver outstanding video & audio performance
- 5 Professional audio technology that works the way you do**
Maximum impact for teams with zero IT complexity

Jabra GN

AUTHORIZED
PARTNER



How does Jabra's technology help your business?

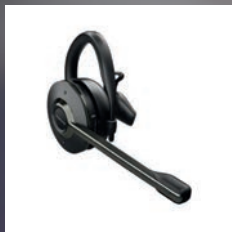
- High-performing, award-winning headsets and speakerphones keep staff connected, ensuring team members can communicate easily and seamlessly when it matters
- Certified for: Zoom Rooms and Microsoft Teams Rooms, Jabra's audio solutions are compatible with all leading communications platforms
- Delivers outstanding video and audio performance

Tailor made or plug & play solutions?

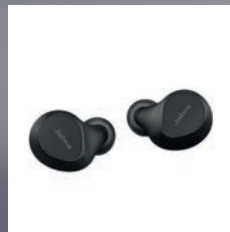
- Maximise flexibility and portability with plug-and-play functionality for instant connection anywhere
- Jabra's range of intelligent and collaborative meeting room systems are built around its award-winning PanaCast 50 Video Bar System (VBS)
- Support flexible deployment including optional touch controller & 'Bring Your Own device' BYOD mode

Where can Jabra Audio Solutions be used?

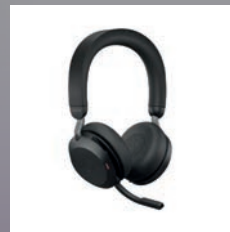
- Anywhere from conference suites to treatment rooms, as well as education facilities and customer service functions
- Where high definition, intelligent 180° video technology is needed to show the whole treatment room or lecture theatre
- When every word must be heard clearly and privacy ensured, a noise-cancelling headset with professional-grade sound is a must



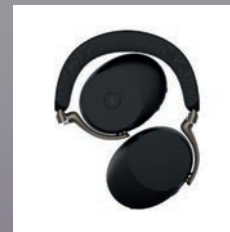
Engage 75/65 SE
Convertible



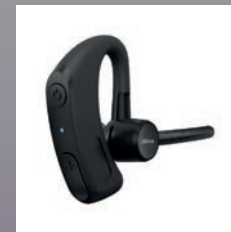
Evolve2
Buds



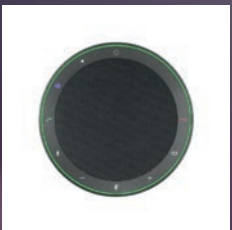
Evolve2 75
Wireless Headset



Evolve3 85
Foldable Headset



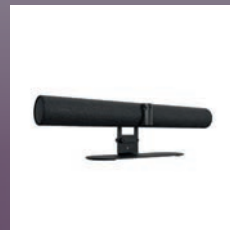
Perform 45 SE
Earhook



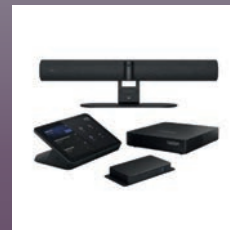
Speak2 75
Speakerphone



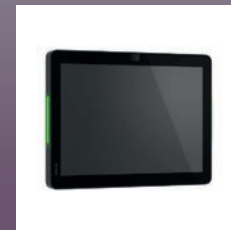
PanaCast 20
Personal Camera



PanaCast 50
VBS



PanaCast 50
Room System 2



Scheduler



Earbuds & Headsets



Speakerphones



Video Collaboration



View full range of
Jabra Products

DEVICE STORAGE & MANAGEMENT

Zebra Mobility & Solutions

Workcloud Communication:



Push-to-Talk (PPT) Software, Voice Client Support

DNA Cloud:



Fleet Mobile Device Management Zebra DNA (for easy remote device setup, configuration & updates)

Identity Guardian:



Biometric Software, Secure Device & Application Access

Visibility IQ Foresight:



Instant Business Intelligence about your Zebra Estate

Printer Profile Manager Enterprise (PPME):



Minimise Printer Management Time & Cost

Intelligent Cabinets



ZEBRA

Zebra Intelligent Cabinets allow your operations to optimise how enterprise mobility devices are stored, accessed, tracked and managed to harness the most efficient use of both devices and workers.

Designed and developed to ensure that assets and workflows work in tandem with high performance and optimal security, the cabinets help to maximise the long-term function and lifecycle of each device through effective management, ensuring that each product is ready for use at the start of every shift, avoiding manual disruption and documentation. Thanks to secure, authorised-only device storage, Zebra Intelligent Cabinets also enable the controlled issuing of devices and device traceability, while a UV drawer facilitates device sanitation before use.

- Greater worker accountability
- Prevent device abuse, damage & loss
- Minimise repairs & replacement
- Reduce device quantities & cost
- Protect devices with authorised-only security
- UV drawer for device sanitation





Keep Track of All Your Mobile Devices with Waizu Solutions

Mobile device-based solutions have become a critical part of patient care and wider healthcare operations, however it is estimated that between 12% and 15% of mobile devices are lost or misplaced every year.

If there is a shortage of mobile devices or if devices are not running at full capacity, this will have a direct impact on patient treatment, staff workflows and track and trace systems.

On average, healthcare professionals can waste up to twelve minutes per shift trying to locate missing mobile devices. The Waizu Device Finder Solution can give back that wasted time and significantly increase patient throughput across any hospital or similar healthcare facility.

It also ensures that each device location can be accurately pinpointed as well as indicating information such as its battery state, who is using or has used the device, alongside providing alerts when a device looks like it is lost or missing, to support device location and retrieval.



[Read Waizu's Exclusive Interview with Manufacturing & Logistics IT](#)

KIOSKS

Our range of Kiosk Computers enables both smooth visitor check in at your hospital or healthcare facility and, when placed in any open plan hospital or healthcare environment, allows for information to be displayed to patients or staff for map display and way-finding purposes.



Patient Check-In Kiosks
Suitable for up to 32" screens



Wayfinder Kiosks
Single, Dual & Portrait Configurations



Zebra KC50 Android Kiosk Computer
15" or 22" displays



Zebra TD50 Touch Display
15.6" screen, versatile mounting options



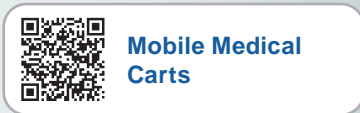
[Kiosk Computers](#)

MOBILE MEDICAL CARTS

Working in partnership to provide innovative solutions designed for enhanced patient safety and care, Dakota Healthcare and Dalen Healthcare have joined forces to deliver fit-for-purpose all-in-one medical cart and data capture solutions.

With the ability to integrate into a variety of hospital systems and IT infrastructures, our specialised solutions are suitable for a range of clinical environments.

Dalen Healthcare's mobile carts are designed with high-quality components to ensure continuous and reliable use. They are suitable for a range of solutions and can be configured for a host of applications including secure medication and drugs trolleys for EPMA, all-in-one phlebotomy workstations, mobile EPR and video conferencing.

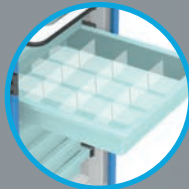


Mobile Medical Carts

Customisable Elements



Bag holder for easy disposal of waste



Drawer dividers for organising medication



Trust's logo printed directly onto the cart



Digital code lock replaces need for keys



Ergonomic arm & secure laptop bracket



Monitor height, twist & swivel adjustment

LABELLING SOLUTIONS FOR HEALTHCARE APPLICATIONS

Thanks to long-standing and close working relationships with over 200 NHS Trusts and private hospital groups during our 20-year history, Dakota has the knowledge, skill and know-how required to help you source the right labelling solution to meet the unique needs and requirements of your healthcare application.

Over the years, we have developed a wide range of printing and labelling solutions which have been specifically designed to offer full integration with your internal hospital systems, including PAS, A&E, Theatre, Pharmacy, Laboratory and Asset Tracking.

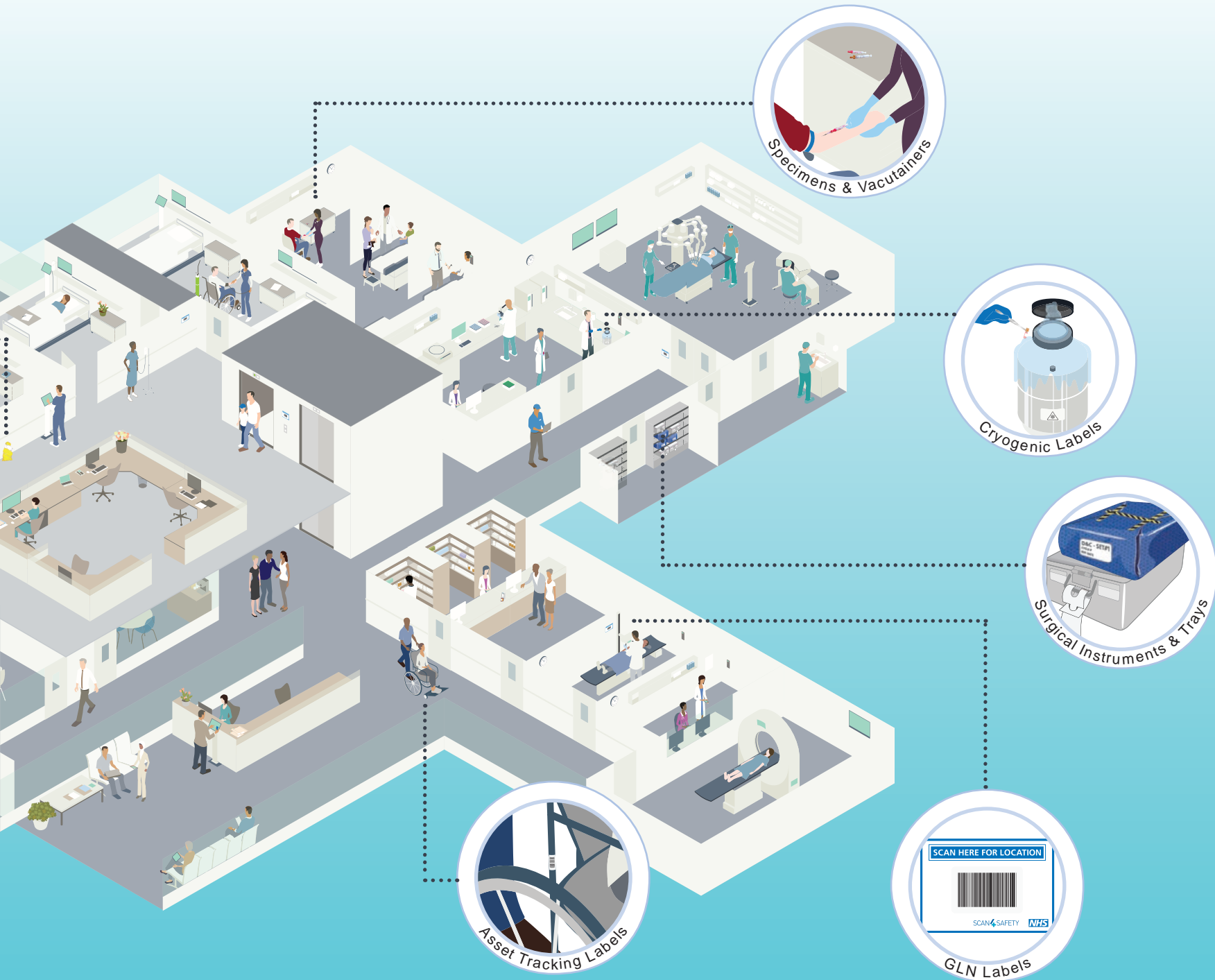
As a Zebra Premier Solution Partner, we can offer competitive pricing on the complete range of Zebra Genuine Labels, while our strong relationships with alternative leading printer and label manufacturers gives us the ability to support your label printing requirements, whatever they may be.

Book Your Free of Charge Consumables Audit

Our free of charge on-site consumables audit is an hour-long observation performed by one of our specialists whereby a thorough investigation of your label and printing consumables usage will be undertaken.


During the audit, our specialist will take you through a summary of their findings and help to configure a supply plan moving forward which will benefit both you and your organisation.






-  **Asset Tracking**
-  **ID Cards & Printers**
-  **Patient Records**
-  **Patient Wristbands**
-  **Blood Bag Labels**
-  **Pharmacy & Medication**
-  **Laboratory Specimens**
-  **Cryogenics Labelling**
-  **Biohazard Control**
-  **Chemical Resistant**


STATE-OF-THE-ART PRODUCTS FOR MISSION-CRITICAL HEALTHCARE APPLICATIONS



Handheld Barcode Scanners
Ergonomic and disinfectant-ready




All-in-One PCs
Fully antimicrobial, surgical grade computers with 60601-1 compliance




Medical Grade Keyboards & Mice
Easy to clean and disinfectant-ready



Handheld Computers & PDAs
Specialist handheld devices for healthcare environments



Mobile Carts
Lockable, height adjustable and easy to manoeuvre



Tablets
Specialist tablets with antimicrobial casings



Voice-Directed Hardware

Headsets & voice-enabled computers



Jabra Audio Solutions

Superior audio & video conferencing hardware for healthcare applications



Kiosks

Facilitating Patient Check-in and Wayfinding applications



Pocketalk

Removing language barriers & maximising resources with affordable, accurate & easy-to-use two-way translation



Device Storage

Intelligent Cabinets
Storage Racks
UV Sanitation Drawers
Controlled Access

Barcode Printers

Mobile Printers
Desktop Printers
Industrial Printers
Kiosk Printers
Wristband Printers
ID Card Printers
RFID Printers
Print Engines
GS1 Compliant

Printing Consumables

Printheads
Thermal / Direct Thermal Labels
Medical Records Labels
Pharmacy Labels
Slide Labels
Specimen Labels
Theatre Tray Labels
Custom Labels
Wristbands
Ribbons
Cartridges
Wristbands



PROFESSIONAL SERVICES

Protect Your Investment

Used on a daily basis, data capture solutions promote a range of benefits, including streamlined operations and enhanced decision-making.

Ideally, the solution should work all of the time, however on the occasion that something does stop working, the effects can drastically reduce productivity and efficiency. Whatever the cause, solution downtime can affect the whole organisation.

In order to ensure that any organisation is not unnecessarily exposed to the risks of downtime, we offer a range of managed service offerings pertaining to both the support and maintenance of supplied hardware and accompanying software solutions, in addition to and professional service offerings such as project management and technical requirement analysis services to aid in the delivery and implementation of our provided solutions.

Underpinned by our own in-house expertise, our managed and professional service offerings have been developed to give complete peace of mind by investing in expertise which will oversee the end-to-end delivery and maintenance of the solution, allowing for efficient supply and cost saving opportunities.

They also ensure a single, central point of contact with our Managed Services Administrator, who is always on hand to answer questions or to offer advice. We provide a range of service and support contracts to suit a variety of needs and budget.

“I personally would highly recommend Dakota. They provided solutions to the issues we faced while their knowledge of the technology involved was invaluable and helped solve the challenges we faced in the project.”

Head of IM&T

Lancashire Teaching Hospital NHS Trust



[Read the Case Study](#)

Overview

Dakota is delighted to be able to offer a range of Professional Services pertaining to the development, implementation, management and support of the comprehensive range of solutions, hardware and software services which we bring to market.

Leveraging upon the skills of our internal Technical and Operational Team members, our dedicated Key Account Managers can work with you to discuss your needs further and provide a detailed assessment in order to offer a proposal for a suitable service tailored to meet your precise business needs and requirements.

Dependant on the nature of your request, our team can be mobilised either to work with you on-premise at your location or remotely to conduct our services.

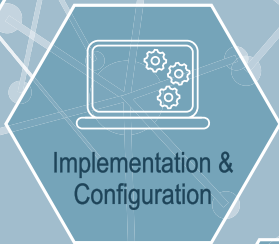
What Professional Services Do We Offer?

We offer a range of Professional Services, including:

- Comprehensive managed services offerings pertaining to mobility, print & voice solutions
- Training & implementation sessions covering our range of product, application & solution offerings
- Specialist technical support services on market-leading solutions in our core sectors (NiceLabel, ZBI, etc)
- Device & other associated hardware build, configuration & management in addition to support services
- Project management & consultation services

What Service Will You Receive?

For each undertaking of our services, we will work with you to provide a full overview of the service quoted, including time and labour estimates, a detailed breakdown of the approach/delivery mechanisms and what the outputs and deliverables will be. This will be fully scoped out prior to going ahead with any agreed level of service.



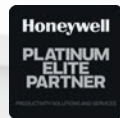
HEALTHCARE PARTNERS

Our relationships with industry-leading hardware manufacturers, software providers, application partners and procurement associates help us bring best-of-breed products and fit-for-purpose solutions to our clients.

Framework Partners



Voice Partners



Hardware Partners



Software Partners



OUR HEALTHCARE CLIENTS

Pharmaceutical



We work with private hospitals & over 200 NHS Trusts, including:

Addenbrooke's Hospital
Airedale NHS Foundation Trust
Alder Hey Children's NHS Foundation Trust
Aneurin Bevan University Health Board
Barking, Havering and Redbridge University Hospitals NHS Trust
Bradford Teaching Hospitals NHS Foundation Trust
Chelsea and Westminster Hospital NHS Foundation Trust
Frimley Health NHS Foundation Trust
Great Ormond Street Hospital For Children NHS Foundation Trust
Great Western Hospitals NHS Foundation Trust
Leeds Teaching Hospitals NHS Trust
Liverpool University Hospitals NHS Foundation Trust
London North West University Healthcare NHS Trust
Manchester University NHS Foundation Trust
Mid Yorkshire Hospitals NHS Trust
Milton Keynes University Hospital NHS Foundation Trust
North Tees and Hartlepool NHS Foundation Trust
Northern Care Alliance NHS Foundation Trust
Northern Lincolnshire and Goole NHS Foundation Trust
Nuffield Health
Royal Berkshire NHS Foundation Trust
Royal Blackburn Teaching Hospital
Royal Devon and Exeter NHS Foundation Trust
Royal National Orthopaedic Hospital NHS Trust
Salisbury NHS Foundation Trust
The Hillingdon Hospitals NHS Foundation Trust
United Lincolnshire Teaching Hospitals NHS Trust
University Hospitals Birmingham NHS Foundation Trust
University Hospitals Coventry and Warwickshire NHS Trust
University Hospitals of Derby and Burton NHS
University Hospitals of Leicester NHS Trust
University Hospitals Plymouth NHS Trust
Velindre University NHS Trust





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We Know Healthcare

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